

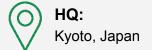
Nidec Global Appliance Company Profile



We are part of Nidec Corporation









+ 340 Companies





Over 70 M&A (Mergers & Acquisitions)



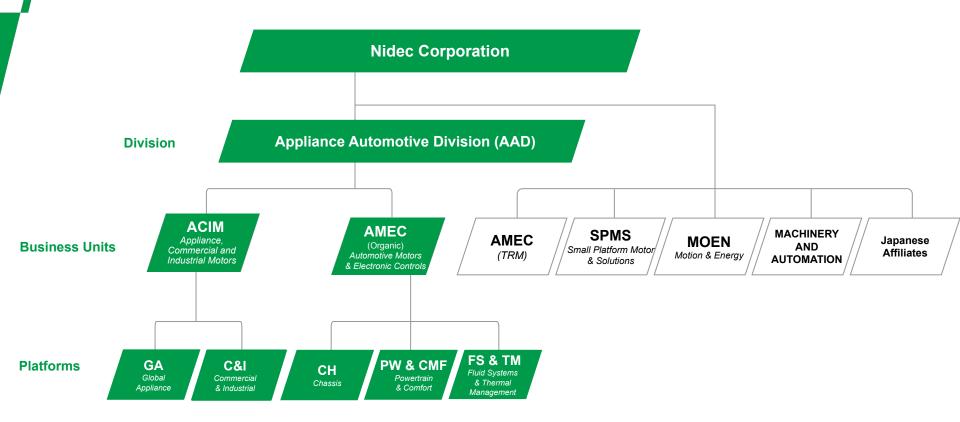
+ 100k Employees worldwide





Appliance Automotive Division inside Nidec structure





ACIM at a glance



We develop highly-efficient solutions

that empower people and industries to move towards a more sustainable world.



35 manufacturing sites



+30 business offices



+25 countries



~ **18,000** people



Headquarters in Pordenone (Italy)



\$3BNet Sales (FY 24)



70,000,000 products sold/year

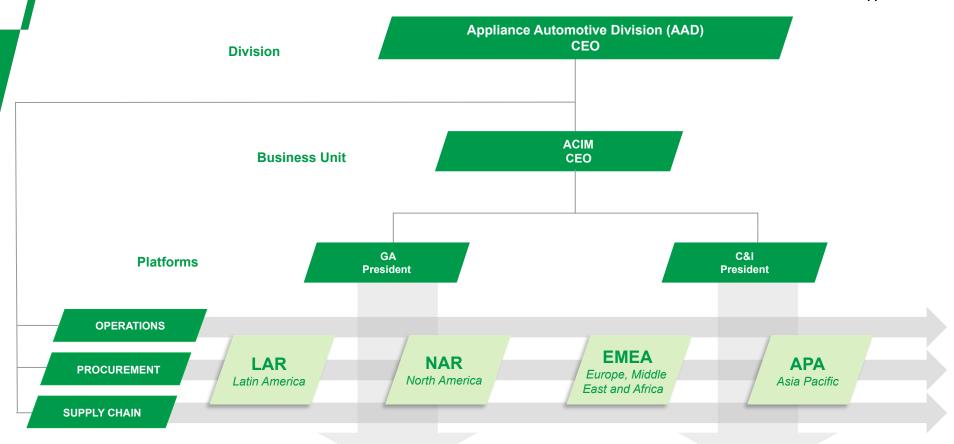


+ 4k customers worldwide



ACIM STRUCTURE







ABOUT NIDEC GA

NIDEC GLOBAL APPLIANCE

ABOUT NIDEC GA





HQs: Joinville (Brazil)



+13,000 employees



17 manufacturing plants and 5 business offices across 9 countries



Annual production capacity of **+90 million** motors and compressors



9 R&D Centers worldwide and around 500 engineers



90 countries served by our products









GLOBAL APPLIANCE PLATFORM



We are a global partner for home and commercial appliances industries

Complete portfolio of **motors**, **compressors**, **condensing units and electronics** designed to deliver the best-in-class performance, differentiated by high energy efficiency, low noise and reliability.

















GA GLOBAL PRESENCE





GA INNOVATION DRIVERS





Energy efficiency Technology that enables reduction of energy consumption.



Low noise in motors and compressors is key to keep the consumer experience positive.



Natural Refrigerants

Portfolio designed to deliver the best in class performance, under the safest conditions with natural refrigerants.



Design and production of inverters, controllers and EC fans for better performance and optimized total cost of ownership.



Size reduction combined Miniaturization With embedded technology.



Motors

Integrated Motors & Drives with Synchronous Technology

GA RESEARCH & DEVELOPMENT



We are differentiated by a **deep expertise in Research & Development**, capable of **delivering technology and innovation** that anticipates trends.



Robust structure for innovation

with 9 Research & Development Centers

Partnerships with Universities

in different regions of the world

Local engineering support teams

with labs and application engineers available worldwide

+500 valid patents and +4,800 in the history

Innovation is a continuous process



ABOUT GA

BUSINESS SEGMENTS AND BRANDS

GA Business Segments and Brands





Home Appliances

Compressors and motors for residential and professional appliances.



embraco *Nidec*





Commercial Appliances

Compressors, condensing units, monoblocks and electronics for commercial refrigeration.





HVAC

Solutions for heating, ventilation and air conditioning









GA BUSINESS SEGMENT

HOME APPLIANCES

HOME APPLIANCES SEGMENT



Two steps ahead of the trends to drive appliances to a more sustainable future





Motors for residential washing machines, dryers and dishwashers.





Motors and pumps for food service, professional appliances and medical applications.





Compressors for refrigerators and freezers.



HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR RESIDENTIAL LAUNDRY AND KITCHEN

SOLUTIONS FOR RESIDENTIAL LAUNDRY AND KITCHEN APPLIANCES





We offer innovation through a complete portfolio of motors for washing machines, dryers and dishwashers

Excelling in technologies for **low noise**, **compact and energy efficient** solutions



PORTFOLIO FOR WASHING MACHINES, DRYERS AND DISHWASHERS



- Experts in the OEM process
- Deep understanding of the market regulations worldwide
- ✓ Highly advanced R&D
- **✓** Tailored solutions

Washing Machines

Dryer

Dishwasher

Traditional Motors









BPM Motors











THE RIGHT SOLUTION FOR EACH CUSTOMER'S NEED



We are differentiated by our co-development methodology with customers, which means:

- Cost savings and improvements in the customer's production line.
- Working closely with customers in the product development process to provide proposals with high added value.
- Formulate the **best solution** for each of our customers' products.









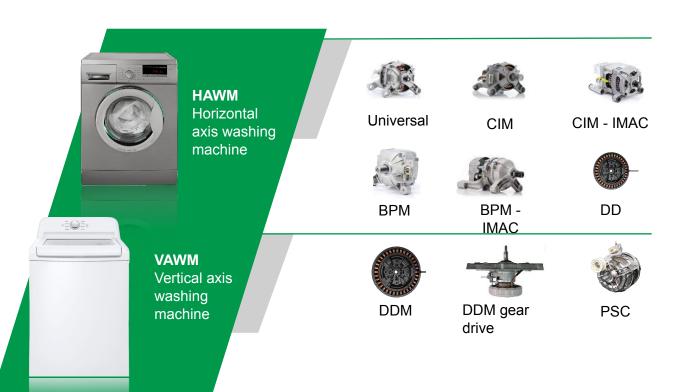
PRODUCTS FOR WASHING MACHINES



Washing machine motors in all types of technologies

Our range of motors for washers covers the requirements for all regions and types of appliances.

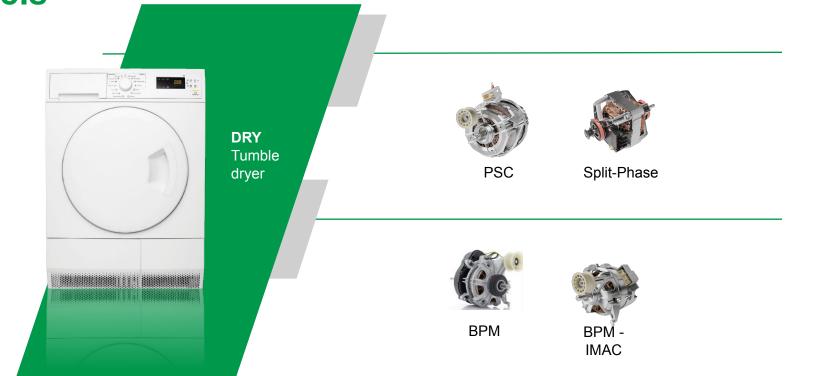
Available also as IMAC (Integrated Motor and Control).



PRODUCTS FOR DRYERS



From classic solutions to second generation BPM models



PRODUCTS FOR DISHWASHERS



Complete portfolio of motors for dishwashers

Also available with electronic board and integrated heater





BPM with integrated heater and electronics

ELECTRONIC DRIVES



Deep expertise in electronic drives







WM drives





- Client dedicated communication HW/SW
- Proprietary unbalance control algorithm
- Integrated or modular

Dryer motor drives





Modular version

Dishwasher drives





Integrated on pump



HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR PROFESSIONAL APPLIANCES AND MEDICAL APPLICATIONS

SOLUTIONS FOR PROFESSIONAL APPLIANCES





Traditional brand of **motors and pumps** for professional appliances with worldwide presence.

Products marked by energy-efficiency, reliability, high performance and customization.







SOLUTIONS FOR PROFESSIONAL KITCHENS





Food Machines

Low noise, customized and thermally optimized motors for food machines (slicers, coffee grinders etc).



SOLUTIONS FOR PROFESSIONAL KITCHENS





Professional **Dishwashers**

Compact and energy efficient pumps for professional dishwashers, with optimized hydraulic performances.

















SOLUTIONS FOR PROFESSIONAL KITCHENS





Professional Ovens

Energy efficient
motors for
professional ovens
developed for the best

ventilation performance.









SOLUTIONS FOR MEDICAL APPLICATIONS





State of the art motors for disinfection machines used in hospitals, dental clinics and laboratories.

High **reliability** to withstand aggressive cleaning chemicals.



SOLUTIONS FOR PROFESSIONAL LAUNDRY





High efficiency and low noise motors for professional washing machines: high reliability.





HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR RESIDENTIAL REFRIGERATION

SOLUTIONS FOR RESIDENTIAL REFRIGERATION





embraco Nidec



High-quality and high-performance



Efficiency through **constant innovation**



Low noise



Small size solutions



Cost Competitive

PORTFOLIO FOR HOME APPLIANCES





An **innovative** and efficient portfolio

liters

FIXED-SPEED

Reliability: Extended product

life

EL







1000 liters

EG

VARIABLE-SPEED

Highest efficiency standards and world class low noise













ATOM

FMS

FMX

VES

VEM

VEG

FUTURE:

High performance with portfolio simplification

Standardization to cover all applications' range









FMX

VES

FIXED-SPEED PORTFOLIO





Renowned fixed-speed

embraco

EM3: wide performance range

Portfolio differentiated by low noise, reliability and high efficiency levels



EM FAMILY

Best Seller

Years of expertise and non-stop evolution in more than

100M compressors sold in natural refrigerants

ENERGY EFFICIENCY

30 – 40%* increase over recent years

Size reduction journey with fixed-speed compressors





LOW GWP SOLUTIONS: SINCE 1994, THE PIONEER IN ANTICIPATING FUTURE CHALLENGES

VARIABLE-SPEED PORTFOLIO





Extra efficiency and temperature stability for refrigeration



Lowest energy consumption: up to 50%* reduction



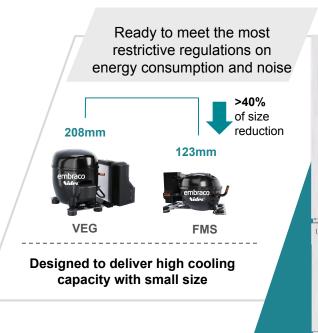
Miniaturization: small on size, but large on its application range

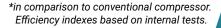


Fast Cooling: target temperature reached faster, ensuring better food preservation



Low noise





MINIATURIZATION JOURNEY





Discover the Versatility:

Comparing dimensions across our products

123 mm

50% smaller and 60% lighter*

ATOM





Weight ~2.5kg

VES



217 mm

KG

Weight ~6.8kg

FMS



178 mm



Weight ~3.5kg

*comparison to VES



GA BUSINESS SEGMENT

COMMERCIAL APPLIANCES

SOLUTIONS FOR COMMERCIAL APPLIANCES













Naturally efficient: solutions with ultra low GWP



Energy efficiency: robust portfolio with low energy consumption



Innovation: tailor-made solutions for the system needs.



Reliability: extended product life



High-quality and high performance

WIDE APPLICATION RANGE FOR COMMERCIAL REFRIGERATION













FIXED-SPEED

Extended cooling capacity

















VARIABLE-SPEED

Excellence in energy efficiency

















CONDENSING UNITS

Optimized design for better performance





Standard portfolio



Customized solutions



BIOMA



ELECTRONICS

Controllers and EC fans





PROVIDING EVERYTHING TO BE EVERYWHERE





COMPRESSORS HIGHLIGHTS: EM SERIES





The World's Best Selling Compressors



Ideal for several applications













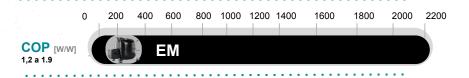
High efficiency: The most efficient reciprocating compressor in the market



Wide envelope: L/MBP Working range -35°C / +10°C



Smaller size: less use of raw materials & optimized space for transportation



Available in













COMPRESSORS HIGHLIGHTS: NEX SERIES





Robustness in smaller design



Ideal for several applications











High efficiency: Up to 10% more efficient*



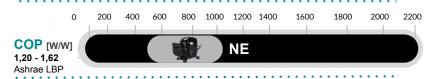
Smaller size: 10% less height and 30% less weight*



+ 24%* cooling capacity



Lower noise level



Available in







Made in Slovakia





COMPRESSORS HIGHLIGHTS: FMF SERIES





The most efficient compressor for the commercial segment



Ideal for supermarkets and special applications





Reduces energy consumption by up to 40 % in comparison to fixed (on-off) compressors



Extended cooling capacity allows reducing the quantity of SKUs



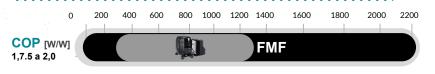
SDI*, Dual Voltage and PFC** ready



Low noise



High temperature stability



Available in

Made in Brazil



*Smart Drop In **Power Factor Correction



VNEX Series



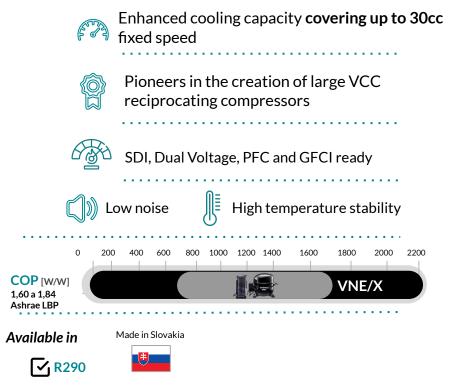


The largest reciprocating variable speed compressor in the market



Ideal for supermarkets and special applications





EMBRACO ORIGINAL COOLING SOLUTIONS









Complete portfolio for a diverse range of applications



Customization possibilities according to customer needs



Optimized condenser and compressor project for **improved performance and reliability**



With approved options for the use of **natural refrigerants**



All components feature Embraco quality

CONDENSING UNITS AND MONOBLOCKS





Complete compressor range to meet every solutions need

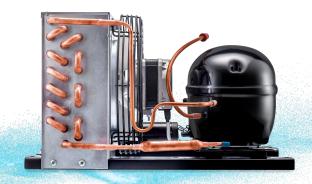


CONDENSING UNITS: STANDARD PORTFOLIO





Reliable portfolio of cooling solutions



Covering multiple applications





LESS COMPLEXITY: complete pre-assembled high pressure side solution simplifies production process and maintenance.



Customization capabilities: standard portfolio covering a wide range of applications.



Optimized condenser-compressor design leading to improved performance and reliability.



Approved for natural refrigerants use

CONDENSING UNITS: EDP PORTFOLIO





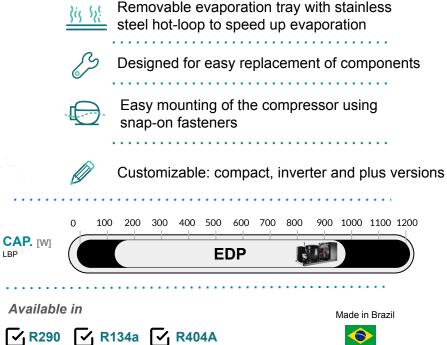
EDP units: high efficiency in a compact and modular design



Main applications: Food Service







CONDENSING UNITS: BIOMA

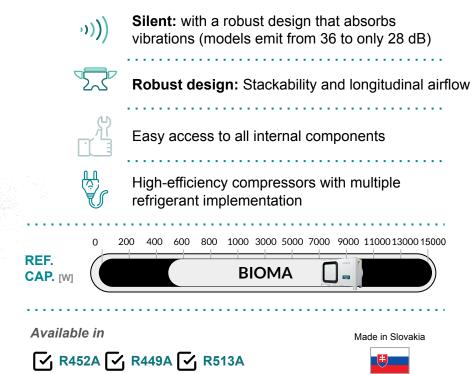
embraco Nidec



The world's quietest condensing unit in its capacity range



Main applications



NEW: SYNC IT ALL PORTFOLIO



No one controls Embraco

better than Embraco

Embraco Sync

It works connected to You Control and manages the whole system for an optimized performance.



The compressor saves energy by adapting its rotation speed to the cooling demand

Optimized performance, less energy consumption and set up time reduction from weeks to days.



Embraco AIR

With an electronic motor, the fan is energy efficient and works with single, multi or variable speed.

The exclusive design allows flexible assembly and fixation.



YouControl

An easy interface that allows **you** to define the system's parameters, with an automatic tuning feature.





GA BUSINESS SEGMENT

HVAC Heating, ventilation and air conditioning

U.S. MOTORS® BRAND



One of the oldest and most trusted brands in the motor industry, recognized worldwide as the mark of leadership and technological innovation

U.S. MOTORS brand encompasses a complete line of general and special purpose residential and commercial motors for a wide variety of applications.















BACKGROUND



HVAC

Tradition and Experience

With roots dating back to 1908, our motor brands are leaders in the North American market, offering a full complement of induction or EC motors designed for single or three phase applications.



MAIN ATTRIBUTES



Heating, Ventilation and Air Conditioning (HVAC)

Get to know the main attributes of our portfolio of components for the HVAC industry:



Technology & Innovation



Reliability



Low lead time









RESCUE® MOTORS BRAND



The RESCUE® line of HVAC motors is part of the U.S. MOTORS® brand product family. Ask for RESCUE®, The Ultimate Truck Stock Motor™.



Premium brand

Different technologies: ECM: 85% EFFICIENCY

higher cost / premium material inside

PSC: 60% EFFICIENCY price fighting motors



PORTFOLIO TO SERVE ALL OEM MOTOR NEEDS





Commercial



140 Frame & Larger | 3-PH



56 Frame

1-PH. 3-PH



5.5"

PSC

PEP High Eff. PSC

ECM



PerfectSpeed

Constant CFM



SelecTech

Constant

Torque



EcoApex



EcoApex 56 Frame

Heat Pump & Condensing Unit







PEP High Eff.

PSC







Furnace





Draft Inducer



PerfectSpeed Constant CFM



SelecTech Constant Torque



Ecotech

Air Handler









PerfectSpeed Constant CFM



SelecTech Constant Torque



RESCUE Ecotech

For an in-depth look about our company and solutions, follow our pages:







