

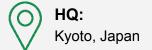
Nidec Global Appliance Company Profile



## We are part of Nidec Corporation









+ 340 Companies





Over 70 M&A (Mergers & Acquisitions)



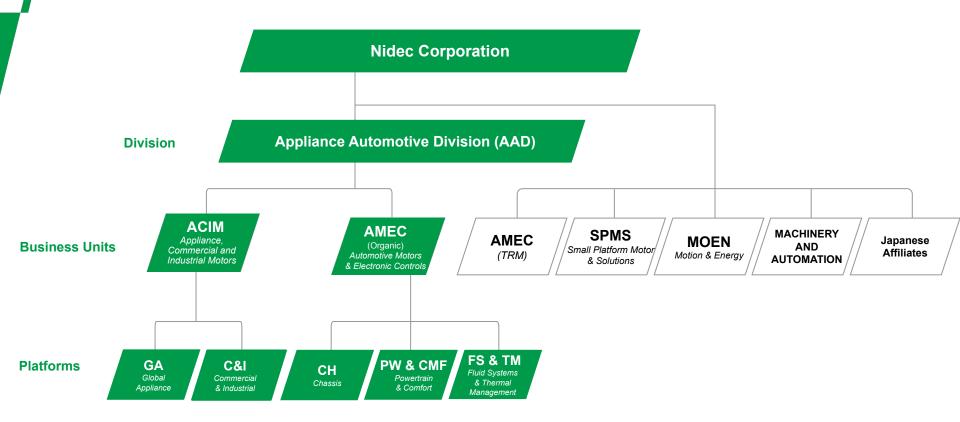
+ 100k Employees worldwide





## **Appliance Automotive Division inside Nidec structure**





## **ACIM** at a glance



## We develop highly-efficient solutions

that empower people and industries to move towards a more sustainable world.



**35** manufacturing sites



**+30** business offices



+25 countries



~ **18,000** people



**Headquarters** in Pordenone (Italy)



**\$3B** Net Sales (FY 24)



**70,000,000** products sold/year

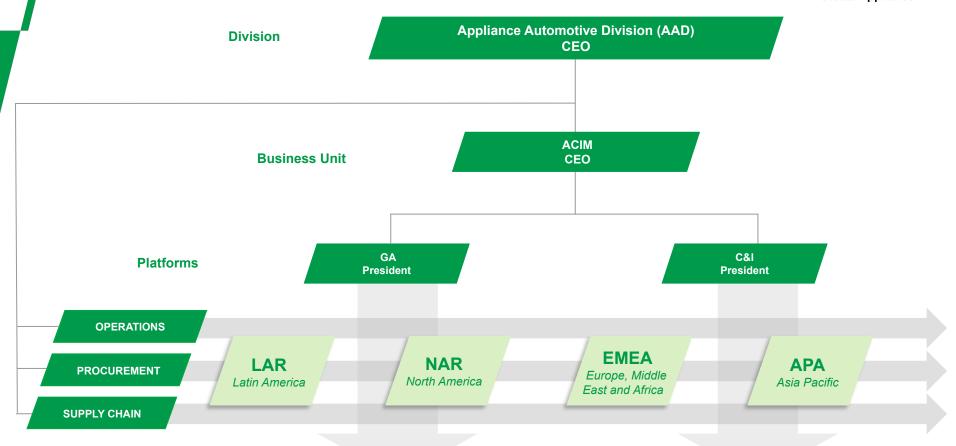


+ 4k customers worldwide



## **ACIM STRUCTURE**







ABOUT NIDEC GA

# NIDEC GLOBAL APPLIANCE

## **ABOUT NIDEC GA**





**HQs:** Joinville (Brazil)



**+13,000** employees



17 manufacturing plants and 5 business offices across 9 countries



Annual production capacity of **+90 million** motors and compressors



9 R&D Centers worldwide and around 500 engineers



**90 countries** served by our products









## **GLOBAL APPLIANCE PLATFORM**



## We are a global partner for home and commercial appliances industries

Complete portfolio of **motors**, **compressors**, **condensing units and electronics** designed to deliver the best-in-class performance, differentiated by high energy efficiency, low noise and reliability.













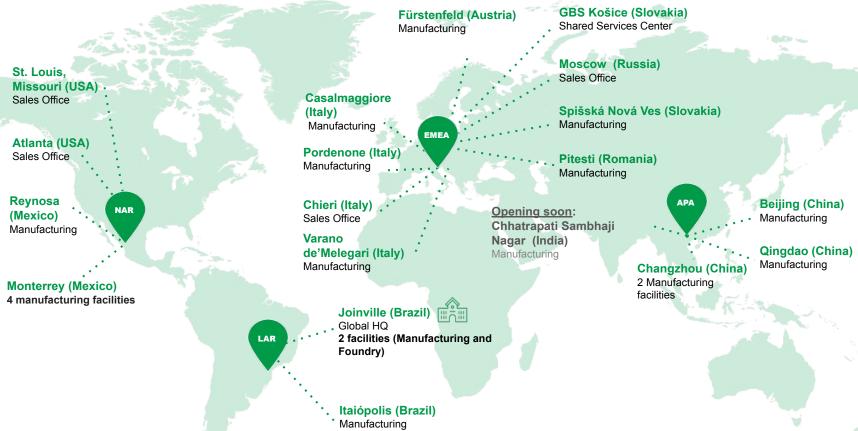






## **GA GLOBAL PRESENCE**





## **GA INNOVATION DRIVERS**





Energy efficiency Technology that enables reduction of energy consumption.



Low noise in motors and compressors is key to keep the consumer experience positive.



**Natural** Refrigerants

Portfolio designed to deliver the best in class performance, under the safest conditions with natural refrigerants.



Design and production of inverters, controllers and EC fans for better performance and optimized total cost of ownership.



Size reduction combined Miniaturization With embedded technology.



**Motors** 

**Integrated Motors** & Drives with Synchronous Technology

## **GA RESEARCH & DEVELOPMENT**



We are differentiated by a **deep expertise in Research & Development**, capable of **delivering technology and innovation** that anticipates trends.



## Robust structure for innovation

with 9 Research & Development Centers

## Partnerships with Universities

in different regions of the world

## Local engineering support teams

with labs and application engineers available worldwide

+500 valid patents and +4,800 in the history

Innovation is a continuous process



## **ABOUT GA**

# BUSINESS SEGMENTS AND BRANDS

## **GA Business Segments** and Brands





#### **Home Appliances**

Compressors and motors for residential and professional appliances.



embraco Nider



#### **Commercial Appliances**

Compressors, condensing units, monoblocks and electronics for commercial refrigeration.





Solutions for heating, ventilation and air conditioning















GA BUSINESS SEGMENT

# HOME APPLIANCES

## **HOME APPLIANCES SEGMENT**



## Two steps ahead of the trends to drive appliances to a more sustainable future





**Motors** for residential washing machines, dryers and dishwashers.





Motors and pumps for food service, professional appliances and medical applications.





**Compressors** for refrigerators and freezers.



HOME APPLIANCES BUSINESS SEGMENT

# PORTFOLIO FOR RESIDENTIAL LAUNDRY AND KITCHEN

## SOLUTIONS FOR RESIDENTIAL LAUNDRY AND KITCHEN APPLIANCES





We offer innovation through a complete portfolio of motors for washing machines, dryers and dishwashers

Excelling in technologies for **low noise**, **compact and energy efficient** solutions



## PORTFOLIO FOR WASHING MACHINES, DRYERS AND DISHWASHERS



- Experts in the OEM process
- Deep understanding of the market regulations worldwide
- ✓ Highly advanced R&D
- Tailored solutions

**Washing Machines** 

Dryer

**Dishwasher** 











BPM Motors









## THE RIGHT SOLUTION FOR EACH CUSTOMER'S NEED



## We are differentiated by our co-development methodology with customers, which means:

- Cost savings and improvements in the customer's production line.
- Working closely with customers in the product development process to provide proposals with high added value.
- Formulate the **best solution** for each of our customers' products.









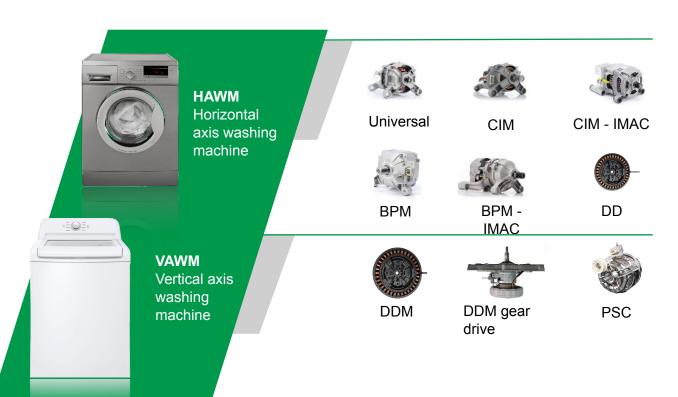
## PRODUCTS FOR WASHING MACHINES



## Washing machine motors in all types of technologies

Our range of motors for washers covers the requirements for all regions and types of appliances.

Available also as IMAC (Integrated Motor and Control).

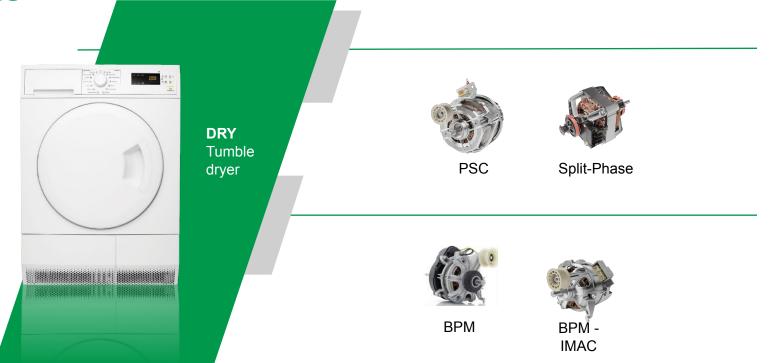


## **PRODUCTS FOR DRYERS**



From classic solutions to second generation BPM

models



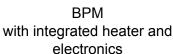
## **PRODUCTS FOR DISHWASHERS**



## Complete portfolio of motors for dishwashers

Also available with electronic board and integrated heater





## **ELECTRONIC DRIVES**



## Deep expertise in electronic drives







#### **WM** drives





- Client dedicated communication HW/SW
- Proprietary unbalance control algorithm
- Integrated or modular

#### **Dryer motor drives**





Modular version

#### **Dishwasher drives**





Integrated on pump



HOME APPLIANCES BUSINESS SEGMENT

# PORTFOLIO FOR PROFESSIONAL APPLIANCES AND MEDICAL APPLICATIONS

## **SOLUTIONS FOR PROFESSIONAL APPLIANCES**





Traditional brand of **motors and pumps** for professional appliances with worldwide presence.

Products marked by energy-efficiency, reliability, high performance and customization.







## **SOLUTIONS FOR PROFESSIONAL KITCHENS**





#### **Food Machines**

Low noise, customized and thermally optimized motors for food machines (slicers, coffee grinders etc).



## **SOLUTIONS FOR PROFESSIONAL KITCHENS**





#### Professional **Dishwashers**

Compact and energy efficient pumps for professional dishwashers, with optimized hydraulic performances.

















## **SOLUTIONS FOR PROFESSIONAL KITCHENS**





#### Professional Ovens

Energy efficient
motors for
professional ovens
developed for the best

ventilation

performance.









## **SOLUTIONS FOR MEDICAL APPLICATIONS**





State of the art motors for disinfection machines used in hospitals, dental clinics and laboratories.

High **reliability** to withstand aggressive cleaning chemicals.



## **SOLUTIONS FOR PROFESSIONAL LAUNDRY**





High efficiency and low noise motors for professional washing machines: high reliability.





HOME APPLIANCES BUSINESS SEGMENT

# PORTFOLIO FOR RESIDENTIAL REFRIGERATION

## **SOLUTIONS FOR RESIDENTIAL REFRIGERATION**





## embraco Nidec



High-quality and high-performance



Efficiency through constant innovation



Low noise



Small size solutions



Cost Competitive

## **PORTFOLIO FOR HOME APPLIANCES**





# An **innovative** and **efficient** portfolio



1000 liters

**FIXED-SPEED** 

Reliability: Extended product

life

EL

ES

EM

EG

**VARIABLE-SPEED** 

Highest efficiency standards and world class low noise







**FMX** 



**VES** 





VEG

**FUTURE**:

High performance with portfolio simplification

**Standardization** to cover all applications' range









**VEM** 

VES

## **FIXED-SPEED PORTFOLIO**





## Renowned fixed-speed

embraco

EM3: wide performance range

Portfolio differentiated by low noise, reliability and high efficiency levels



## **EM FAMILY**

#### **Best Seller**

Years of expertise and non-stop evolution in more than

**100M** compressors sold in natural refrigerants

## **ENERGY EFFICIENCY**

30 – 40%\* increase over recent years

#### Size reduction journey with fixed-speed compressors





LOW GWP SOLUTIONS: SINCE 1994, THE PIONEER IN ANTICIPATING FUTURE CHALLENGES

## **VARIABLE-SPEED PORTFOLIO**

Extra efficiency and temperature stability for refrigeration



Lower energy consumption

Up to **50%**\*

reduction



**Fast Cooling** 

Target temperature reached faster, ensuring

better food preservation



Miniaturization
Small
on size

but large on its application range



Low noise



## **MINIATURIZATION JOURNEY**





## **Discover the Versatility:**

Comparing dimensions across our products

123 mm

50% smaller and 60% lighter\*

#### ATOM





Weight ~2.5kg

**VES** 



217 mm

KG

Weight ~6.8kg

**FMS** 



178 mm



Weight ~3.5kg

\*comparison to VES



GA BUSINESS SEGMENT

# COMMERCIAL APPLIANCES

#### **SOLUTIONS FOR COMMERCIAL APPLIANCES**













**Naturally efficient**: solutions with ultra low GWP



**Energy efficiency:** robust portfolio with low energy consumption



**Innovation**: tailor-made solutions for the system needs.



Reliability: extended product life



High-quality and high performance

### WIDE APPLICATION RANGE FOR COMMERCIAL REFRIGERATION













**FIXED-SPEED** 

Extended cooling capacity

















VARIABLE-SPEED

Excellence in energy efficiency

















CONDENSING UNITS

Optimized design for better performance





Standard portfolio



Customized solutions



BIOMA



**ELECTRONICS** 

Controllers and EC fans





#### PROVIDING EVERYTHING TO BE EVERYWHERE





#### **COMPRESSORS HIGHLIGHTS: EM SERIES**





#### The World's Best Selling Compressors



Ideal for several applications













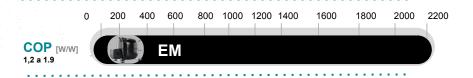
High efficiency: The most efficient reciprocating compressor in the market



Wide envelope: L/MBP Working range -35°C / +10°C



Smaller size: less use of raw materials & optimized space for transportation



Available in













#### **COMPRESSORS HIGHLIGHTS: NEX SERIES**





#### Robustness in smaller design



Ideal for several applications











High efficiency: Up to 10% more efficient\*



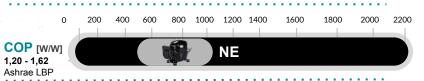
Smaller size: 10% less height and 30% less weight\*



+ 24%\* cooling capacity



Lower noise level



Available in







Made in Slovakia







#### **COMPRESSORS HIGHLIGHTS: FMF SERIES**





## The most efficient compressor for the commercial segment



Ideal for supermarkets and special applications





Reduces energy consumption by up to 40 % in comparison to fixed (on-off) compressors



Extended cooling capacity allows reducing the quantity of SKUs



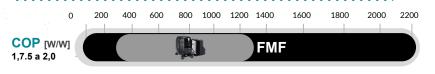
SDI\*, Dual Voltage and PFC\*\* ready



Low noise



High temperature stability



Available in

Made in Brazil



290



\*Smart Drop In \*\*Power Factor Correction

#### **VNEX Series**



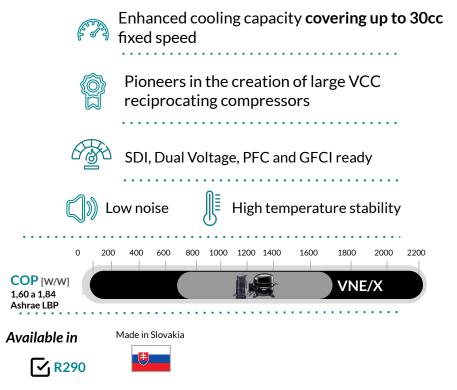


## The largest reciprocating variable speed compressor in the market



Ideal for supermarkets and special applications





#### **EMBRACO ORIGINAL COOLING SOLUTIONS**









Complete portfolio for a diverse range of applications



**Customization** possibilities according to customer needs



Optimized condenser and compressor project for **improved performance and reliability** 



With approved options for the use of natural refrigerants



All components feature Embraco quality

#### **CONDENSING UNITS AND MONOBLOCKS**





#### Complete compressor range to meet every solutions need



#### **CONDENSING UNITS: STANDARD PORTFOLIO**





## Reliable portfolio of cooling solutions



Covering multiple applications





LESS COMPLEXITY: complete pre-assembled high pressure side solution simplifies production process and maintenance.



Customization capabilities: standard portfolio covering a wide range of applications.



Optimized condenser-compressor design leading to improved performance and reliability.



Approved for natural refrigerants use

#### **CONDENSING UNITS: EDP PORTFOLIO**





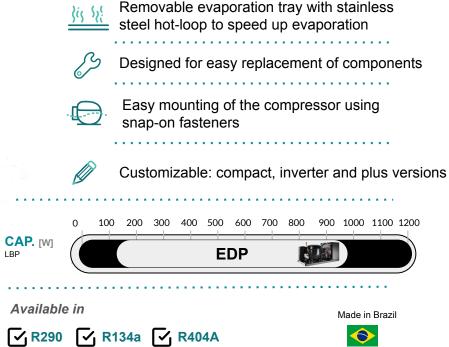
### EDP units: high efficiency in a compact and modular design



Main applications: Food Service







#### **CONDENSING UNITS: BIOMA**

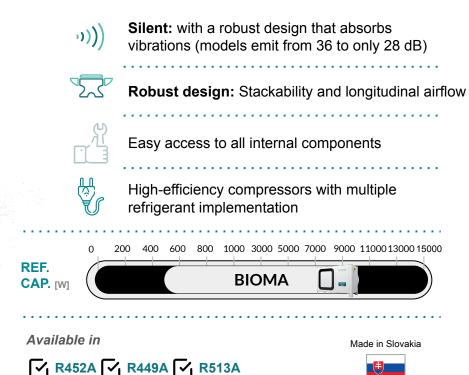




## The world's quietest condensing unit in its capacity range



Main applications



#### **NEW: SYNC IT ALL PORTFOLIO**



No one controls Embraco

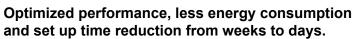
better than Embraco

#### **Embraco Sync**

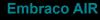
It works connected to You Control and manages the whole system for an optimized performance.

#### Variable Speed

The compressor saves energy by adapting its rotation speed to the cooling demand







With an electronic motor, the fan is energy efficient and works with single, multi or variable speed.

The exclusive design allows flexible assembly and fixation.



#### YouControl

An easy interface that allows **you** to define the system's parameters, with an automatic tuning feature.





GA BUSINESS SEGMENT

# HVAC | Heating, ventilation and air conditioning

#### **U.S. MOTORS® BRAND**



One of the oldest and most trusted brands in the motor industry, recognized worldwide as the mark of leadership and technological innovation

U.S. MOTORS brand encompasses a complete line of general and special purpose residential and commercial motors for a wide variety of applications.













#### **BACKGROUND**



#### **HVAC**

#### **Tradition and Experience**

With roots dating back to 1908, our motor brands are leaders in the North American market, offering a full complement of induction or EC motors designed for single or three phase applications.



#### **MAIN ATTRIBUTES**



### Heating, Ventilation and Air Conditioning (HVAC)

**Get to know the main attributes** of our portfolio of components for the HVAC industry:



Technology & Innovation



Reliability



Low lead time









#### **RESCUE® MOTORS BRAND**



The RESCUE® line of HVAC motors is part of the U.S. MOTORS® brand product family. Ask for RESCUE®, The Ultimate Truck Stock Motor™.



#### **Premium brand**

Different technologies: ECM: 85% EFFICIENCY

higher cost / premium material inside

PSC: 60% EFFICIENCY price fighting motors



#### PORTFOLIO TO SERVE ALL OEM MOTOR NEEDS





Commercial



140 Frame &



56 Frame

1-PH. 3-PH



5.5"

PSC



PEP High Eff. PSC

**ECM** 









PerfectSpeed Constant CFM

SelecTech Constant Torque

EcoApex

EcoApex 56 Frame

**Heat Pump & Condensing Unit** 









PSC





**Furnace** 





Draft Inducer



PerfectSpeed Constant CFM



SelecTech Constant Torque



**Ecotech** 

Air Handler









PerfectSpeed Constant CFM



SelecTech Constant Torque



RESCUE Ecotech

For an in-depth look about our company and solutions, follow our pages:







