

Nidec Global Appliance Company Profile

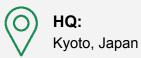


ABOUT NIDEC



We are part of Nidec Corporation







340+ Companies



40+ Countries





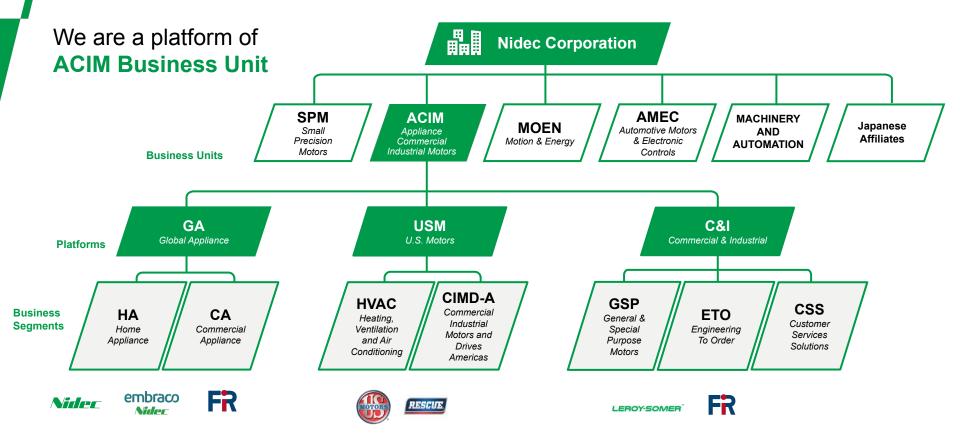
110,000+ Employees worldwide





NIDEC CORPORATION STRUCTURE





ACIM STRUCTURE







LAR NAR EMEA APA



NAR: North America; LAR: Latin America; EMEA: Europe, Middle East, and Africa; APA: Asia Pacific.

ACIM AT A GLANCE



We develop highly-efficient solutions

that empower people and industries to move towards a more sustainable world.



37 manufacturing sites



~30 business offices



+25 countries



+18,000 people



Headquarters in Pordenone (Italy)



\$3B Net Sales (FY 23)



70,000,000 products sold/year



+4,000 customers worldwide





ABOUT NIDEC GA

NIDEC GLOBAL APPLIANCE

ABOUT NIDEC GA





HQs: Joinville (Brazil)



9,700 employees



14 manufacturing plants and 4 business offices across 9 countries



Annual production capacity of **80 million** motors and compressors



8 R&D Centers worldwide and around 500 engineers



90 countries served by our products



\$1.5B sales/year









GLOBAL APPLIANCE PLATFORM



We are a global partner for home and commercial appliances industries

Complete portfolio of motors, compressors, condensing units and electronics designed to deliver the best-in-class performance, differentiated by high energy efficiency, low noise and reliability.

Home and Professional Appliances





























embraco *Nider*



embraco Nider

GA GLOBAL PRESENCE





NAR

Atlanta (USA) Sales Office



GBS Košice (Slovakia) **Shared Services Center**

Fürstenfeld (Austria) . Manufacturing, R&D Center

Moscow (Russia) Sales Office



Apodaca (Mexico)

Manufacturing. R&D Center



Casamaggiore (Italy) EMEA Manufacturing .

Manufacturing

Pordenone (Italy)

R&D Center. Manufacturing •



LAR



Spišská Nová Ves (Slovakia) Manufacturing,

R&D Center





Joinville (Brazil)

Global HQ, R&D Center, Manufacturing Chieri (Italy) Sales Office Pitesti (Romania)

Varano de'Melegari(Italy) Manufacturing



Qingdao (China)

Manufacturing, R&D Center





Qingdao (China)

Manufacturing, R&D Center, Electronics





Joinville (Brazil)

Foundry



Itaiópolis (Brazil)

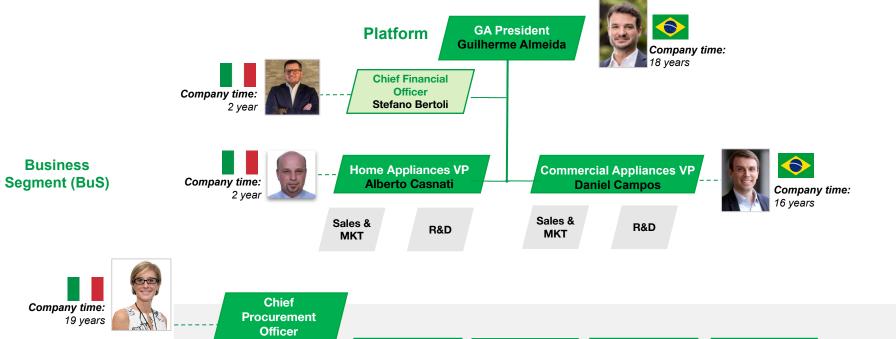
Manufacturing





GA STRUCTURE





Company time: 12 years



Maura De Marco

Chief Operations Officer (Interim) **Valter Taranzano**

LAR

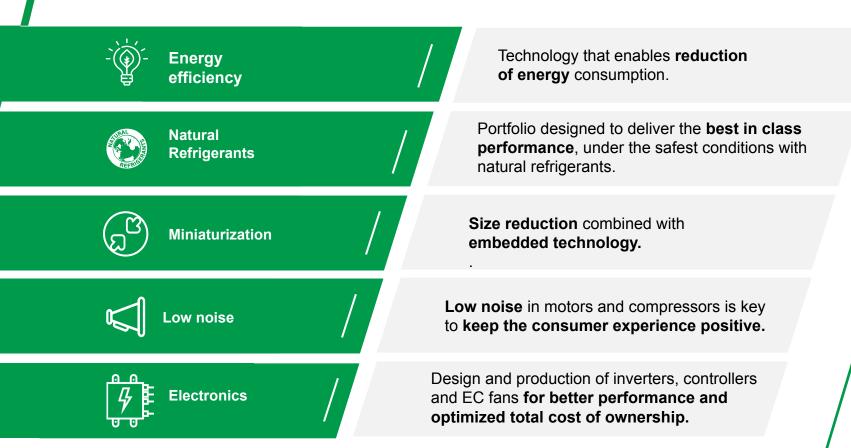
NAR

EMEA

APA

GA INNOVATION DRIVERS





GA RESEARCH & DEVELOPMENT



We are differentiated by a **deep expertise in Research & Development**, capable of **delivering technology and innovation** that anticipates trends.



Robust structure for innovation

with 8 Research & Development Centers

Partnerships with Universities

in different regions in the world

Local engineering support teams

with labs and application engineers available worldwide +570 valid patents and +4,500 in the history

Innovation is a continuous process



ABOUT GA

BUSINESS SEGMENTS AND BRANDS

GA Business Segments and Brands





Home Appliances

Compressors and motors for residential and professional appliances.



embraco Nidec





Commercial Appliances

Compressors, condensing units, monoblocks and electronics for commercial refrigeration.

embraco Nider





GA BUSINESS SEGMENT

HOME APPLIANCES

HOME APPLIANCES SEGMENT



Two steps ahead of the trends to drive appliances to a more sustainable future





Motors for residential washing machines, dryers and dishwashers.





Motors and pumps for food service, professional appliances and medical applications.





Compressors for refrigerators and freezers.



HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR RESIDENTIAL LAUNDRY AND KITCHEN

SOLUTIONS FOR RESIDENTIAL LAUNDRY AND KITCHEN APPLIANCES





We offer innovation through a complete portfolio of motors for washing machines, dryers and dishwashers

Excelling in technologies for **low noise**, **compact and energy efficient** solutions



PORTFOLIO FOR WASHING MACHINES, DRYERS AND DISHWASHERS



- Experts in the OEM process
- Deep understanding of the market regulations worldwide
- ✓ Highly advanced R&D
- **✓** Tailored solutions

Washing Machines

Dryer

Dishwasher

Traditional Motors









BPM Motors











THE RIGHT SOLUTION FOR EACH CUSTOMER'S NEED



We are differentiated by our co-development methodology with customers, which means:

- Cost savings and improvements in the customer's production line.
- Working closely with customers in the product development process to provide proposals with high added value.
- Formulate the **best solution** for each of our customers' products.









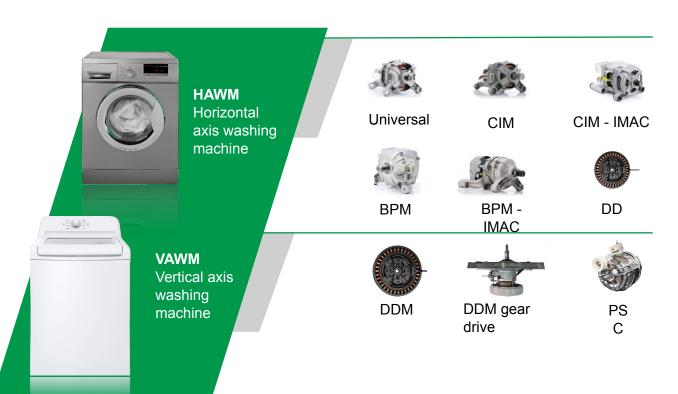
PRODUCTS FOR WASHING MACHINES



Washing machine motors in all types of technologies

Our range of motors for washers covers the requirements for all regions and types of appliances.

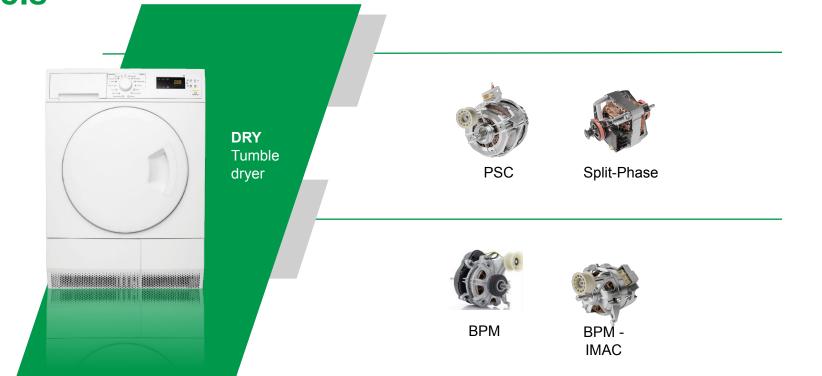
Available also as IMAC (Integrated Motor and Control).



PRODUCTS FOR DRYERS



From classic solutions to second generation BPM models



PRODUCTS FOR DISHWASHERS



Complete portfolio of motors for dishwashers

Also available with electronic board and integrated heater





with integrated heater and electronics

ELECTRONIC DRIVES



Deep expertise in electronic drives





WM drives





- Client dedicated communication HW/SW
- Proprietary unbalance control algorithm
- Integrated or modular











Dishwasher drives





Integrated on pump



HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR PROFESSIONAL APPLIANCES AND MEDICAL APPLICATIONS

SOLUTIONS FOR PROFESSIONAL APPLIANCES





Traditional brand of **motors and pumps** for professional appliances with worldwide presence.

Products marked by energy-efficiency, reliability, high performance and customization.







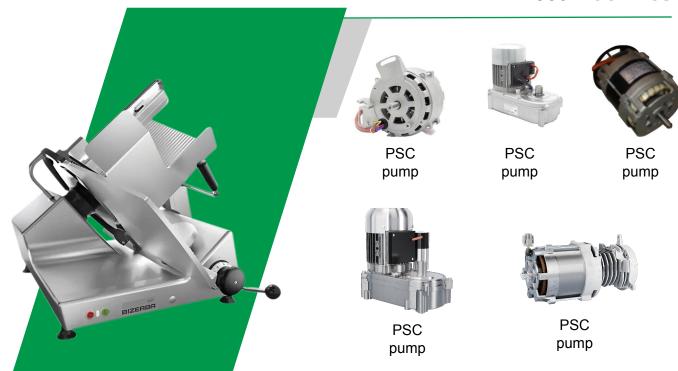
SOLUTIONS FOR PROFESSIONAL KITCHENS





Food Machines

Low noise, customized and thermally optimized motors for food machines (slicers, coffee grinders etc).



SOLUTIONS FOR PROFESSIONAL KITCHENS





Professional **Dishwashers**

Compact and energy efficient pumps for professional dishwashers, with optimized hydraulic performances.

















SOLUTIONS FOR PROFESSIONAL KITCHENS





Professional Ovens

Energy efficient
motors for
professional ovens
developed for the best

ventilation performance.









SOLUTIONS FOR MEDICAL APPLICATIONS





Adicionar Aplicação

State of the art motors for disinfection machines used in hospitals, dental clinics and laboratories.

High **reliability** to withstand aggressive cleaning chemicals.









SOLUTIONS FOR PROFESSIONAL LAUNDRY





Adicionar Aplicação

High efficiency and low noise motors for professional washing machines: high reliability.







HOME APPLIANCES BUSINESS SEGMENT

PORTFOLIO FOR RESIDENTIAL REFRIGERATION

SOLUTIONS FOR RESIDENTIAL REFRIGERATION





embraco Nidec



High-quality and high-performance



Efficiency through **constant innovation**



Low noise



Small size solutions



Cost Competitive

PORTFOLIO FOR HOME APPLIANCES





An **innovative** and **efficient** portfolio

30 liters

1000 liters

FIXED-SPEED

Reliability: Extended product

life

EL

ES



EM



EG

VARIABLE-SPEED

Highest efficiency standards and world class low noise











VEG

FUTURE:

High performance with portfolio simplification

Standardization to cover all applications' range







VEM

FIXED-SPEED PORTFOLIO





Renowned fixed-speed

embraco

EM3: wide performance range

Portfolio differentiated by low noise, reliability and high efficiency levels



EM FAMILY

Best Seller

Years of expertise and non-stop evolution in more than

100M compressors sold in natural refrigerants

ENERGY EFFICIENCY

30 – 40%* increase over recent years

Size reduction journey with fixed-speed compressors





LOW GWP SOLUTIONS: SINCE 1994, THE PIONEER IN ANTICIPATING FUTURE CHALLENGES

VARIABLE-SPEED PORTFOLIO





Extra efficiency and temperature stability for refrigeration



Lowest energy consumption: up to 50%* reduction



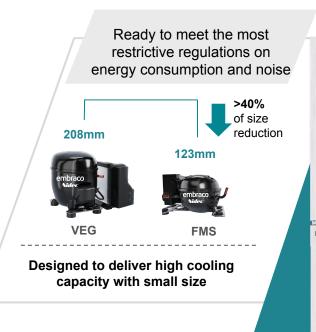
Miniaturization: small on size, but large on its application range

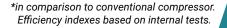


Fast Cooling: target temperature reached faster, ensuring better food preservation



Low noise





MINIATURIZATION JOURNEY





Discover the Versatility:

Comparing dimensions across our products

50% smaller and 60% lighter*

FUTURE: ATOM

VES FMS

123 mm



217 mm



Weight ~6.8kg



178 mm



Weight ~3.5kg





Weight ~2.5kg



GA BUSINESS SEGMENT

COMMERCIAL APPLIANCES

SOLUTIONS FOR COMMERCIAL APPLIANCES













Naturally efficient: solutions with ultra low GWP



Energy efficiency: robust portfolio with low energy consumption



Innovation: tailor-made solutions for the system needs.



Reliability: extended product life



High-quality and high performance

WIDE APPLICATION RANGE FOR COMMERCIAL REFRIGERATION













FIXED-SPEED

Extended cooling capacity

















VARIABLE-SPEED

Excellence in energy efficiency

















CONDENSING UNITS

Optimized design for better performance









Customized solutions



BIOMA



ELECTRONICS

Controllers and EC fans





COMPRESSORS HIGHLIGHTS: EM SERIES





The World's Best Selling Compressors



Ideal for several applications













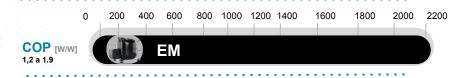
High efficiency: The most efficient reciprocating compressor in the market



Wide envelope: L/MBP Working range -35°C / +10°C



Smaller size: less use of raw materials & optimized space for transportation



Available in









Made in China





COMPRESSORS HIGHLIGHTS: NEX SERIES





Robustness in smaller design



Ideal for several applications











High efficiency: Up to 10% more efficient*



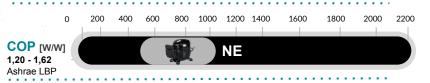
Smaller size: 10% less height and 30% less weight*



+ 24%* cooling capacity



Lower noise level



Available in







Made in Slovakia

Made in China





COMPRESSORS HIGHLIGHTS: FMF SERIES





The most efficient compressor for the commercial segment



Ideal for supermarkets and special applications





Reduces energy consumption by up to 40 % in comparison to fixed (on-off) compressors



Extended cooling capacity allows reducing the quantity of SKUs



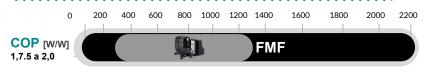
SDI*, Dual Voltage and PFC** ready



Low noise



High temperature stability



Available in

Made in Brazil



290



*Smart Drop In **Power Factor Correction

VNEX Series



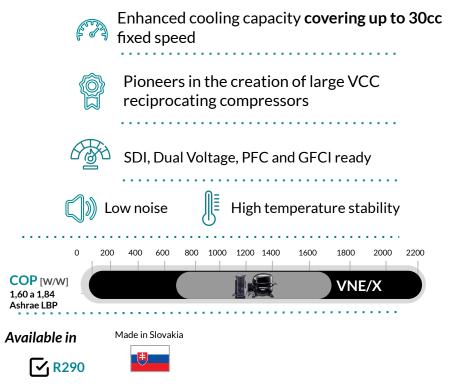


The largest reciprocating variable speed compressor in the market



Ideal for supermarkets and special applications





EMBRACO ORIGINAL COOLING SOLUTIONS









Complete portfolio for a diverse range of applications



Customization possibilities according to customer needs



Optimized condenser and compressor project for **improved performance and reliability**



With approved options for the use of natural refrigerants



All components feature Embraco quality

CONDENSING UNITS AND MONOBLOCKS





Complete compressor range to meet every solutions need



CONDENSING UNITS: STANDARD PORTFOLIO





Reliable portfolio of cooling solutions



Covering multiple applications





LESS COMPLEXITY: complete pre-assembled high pressure side solution simplifies production process and maintenance.



Customization capabilities: standard portfolio covering a wide range of applications.



Optimized condenser-compressor design leading to improved performance and reliability.



Approved for natural refrigerants use

CONDENSING UNITS: EDP PORTFOLIO





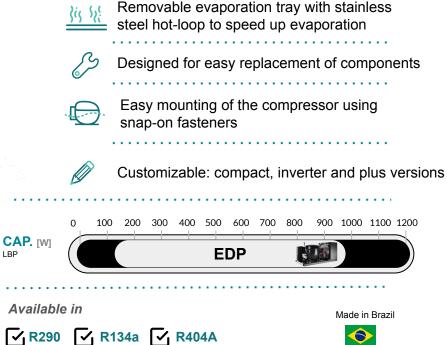
EDP units: high efficiency in a compact and modular design



Main applications: Food Service







CONDENSING UNITS: BIOMA

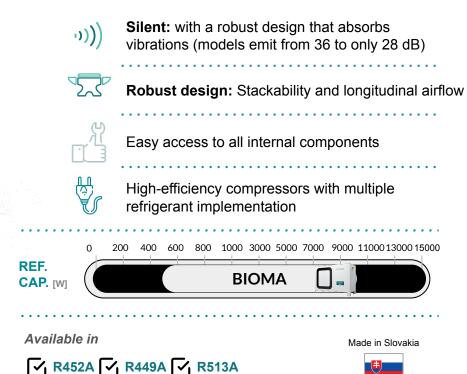
embraco Nidec



The world's quietest condensing unit in its capacity range



Main applications



NEW: SYNC IT ALL PORTFOLIO



No one controls Embraco

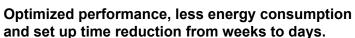
better than Embraco

Embraco Sync

It works connected to You Control and manages the whole system for an optimized performance.

Variable Speed

The compressor saves energy by adapting its rotation speed to the cooling demand





Embraco AIR

With an electronic motor, the fan is energy efficient and works with single, multi or variable speed.

The exclusive design allows flexible assembly and fixation.

YouControl

An easy interface that allows **you** to define the system's parameters, with an automatic tuning feature.





For an in-depth look about our company and solutions, follow our pages:







