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Embraco to bring Dorin CO₂ compressors to Latin America through new partnership

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Gold Partner



In an unprecedented move, natural refrigerant equipment manufacturers Dorin and Embraco have teamed up to further Dorin's presence in Latin American HVAC&R markets.

Febrava 2015, held 22-25 September in Sao Paulo, Brazil, set the stage for leading compressor manufacturers Officine Mario Dorin and Embraco to announce a new landmark partnership.

Furthering the companies' dedication to innovation in refrigeration and air conditioning, Embraco, who specialise in hermetic compressors, will begin distributing Dorin's semi-hermetic compressors as of the first quarter of 2016, to meet demand in the commercial and industrial refrigeration market.



"We chose Febrava to announce this partnership, since the fair is the most important event in Latin America in the field of refrigeration," said Fernando Fischer, leader of Innovation Department of Embraco.



"We are pleased to enter into partnership with an Italian global leader in the market of refrigeration and air conditioning," Erivan Piazero, Director of new business opportunities, Embraco said. "Dorin has nearly 100 years of experience and this agreement is a great opportunity to bring the excellence of both companies in the refrigeration market."



"The recognition of Embraco as a leading manufacturer of hermetic compressors in the world and its structure in Brazil was essential to close the distribution agreement," said Giovanni Dorin, Director of marketing and new business opportunities for Dorin.

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"We are confident of the success of this partnership to follow up on our mission to provide the best products and the most complete solutions for the Brazilian market," concludes the executive.

Dorin compressors to be distributed in Latin America include the H Series, the HEP Series, and, perhaps most notably, the CD Series for transcritical CO₂ applications.

Embraco will maintain a dedicated technical sales team and will have distribution centres for compressors, spare parts and components to effectively and efficiently meet all customer needs.

About Dorin

Established in 1918, Officine Mario has been manufacturing compressors since 1932. Based in Florence (Tuscany), Italy, the company's OMD extends all over the world, thanks to its commercial partnerships and internal technical-commercial personnel. OMD is present in more than 90 countries, supplying always perfect and reliable products, following the principle of the company's founder Mr. Mario Dorin "...the main thing is that our products must always be perfect..." Dorin entered the field of natural refrigerants in 1999 when its first CO₂ transcritical compressor was commissioned. Today, Dorin produces around 70,000 compressors a year.

About Embraco

Embraco is a global market and technological leader in hermetic compressors for refrigeration, with the mission to provide innovative solutions for a better quality of life. As one of the pioneers in the development of environmentally friendly products, Embraco reinforces its commitment to global sustainability by offering a full range of high efficiency compressors and condensing units. With factories in Brazil, Italy, China and Slovakia and productive capacity of 36 million compressors per year, Embraco also produces electronic systems to make intelligent household appliances.